

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

Website - www.jemersonfinewine.com / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

AUGUST 2022 NEWSLETTER

© in the newsletter or a green sticker in the store= Organic, Biodynamic, sustainable or “natural”.

Join us on Saturday, Aug. 13th from 2:00-6:00 pm

Jim is gone for a day or two and it seems like the perfect time for a:

NO limit STAFF TASTING

Crazy Stuff we would never open if what's his name was here.

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm
'Whatever we feel like opening'

Emerson Wine Club SPECIALS [Prices valid through 8/31/22.]

AUG. '22 USUAL CASE (cs.btl.cost)

*Grand' Arte 2021 Alvarinho, Vinho Regional Lisboa, Portugal	\$9.99	\$12.99	\$108	(\$9.00)
*Chartreux 2021 Rouge "Chevalier d'Anthelme," Cotes du Rhone, France	\$10.99	\$13.99	\$120	(\$10.00)
*Val de Salis 2020 Pinot Noir, Pays d'Oc, Languedoc, France	\$10.99	\$13.99	\$120	(\$10.00)
*Jean Marc Gilet 2019 Vouvray Sec "Les Perruches," Loire Valley, Fr.	\$12.99	\$17.99	\$144	(\$12.00)
Hugl 2021 Grüner Veltliner, Weinviertel, Austria	\$8.99	\$10.99	\$96	(\$8.00)
Colline del Sole 2018 Aglianico, Irpinia, Campania, Italy	\$12.99	\$14.99	\$144	(\$12.00)
Podere Il Castellaccio 2018 "Dinostro" Rosso, Tuscany, Italy	\$14.99	\$18.99	\$168	(\$14.00)
Domaine les Hautes Roches 2021 Tavel, Rhone Valley, France	\$15.99	\$19.99	\$180	(\$15.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the recurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value! The discounted price for the AUGUST case-of-the-month is \$120.99; (average btl. price: \$10.08!) the regular price would be \$182.99, a savings of more than 33%! **This month we offer an ALL RED & an ALL WHITE CASE. The ALL RED CASE is: 3 each of the 4 red wines for \$129.99 and the ALL WHITE CASE is: 4 each of the Alvarinho, and Grüner Veltliner, 3 of the Vouvray and 1 Tavel Rosé for: \$108.99.**

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

*Grand' Arte 2021 Alvarinho, Vinho Regional Lisboa, Portugal- Alvarinho is a slightly more full bodied version of its Spanish twin Albarino. The Grand'Arte benefits from the ocean climate of Lisboa bringing freshness and crisp apple flavors. Aromas of ripe fruits including a touch of delicious pineapple, it finishes bright with a touch of minerality.

*Chartreux 2021 Rouge "Chevalier d'Anthelme," Cotes du Rhone, France – (65% Grenache and 35% Syrah.) Fresh raspberry, compressed plum and cherry fruit elements mesh with cola, and spice notes in this juicy, balanced Rhone that finishes with integrated, refined tannins.

*Val de Salis 2020 Pinot Noir, Pays d'Oc, Languedoc, France - Notes of ripe cherry, toasted spice and coriander. Nice weight in the mid palate finishing with silky tannins and a touch of bitter almond acidity.

*Jean Marc Gilet 2019 Vouvray Sec "Les Perruches," Loire Valley, France – “While the 2019 Les Perruches is a sec, there is the merest hint of sweetness in this round easygoing wine, which is succulent and easy to like, offering attractive floral aromas as well as sweet apple fruit. Modest in concentration and a fairly straightforward. The finish has an appealing, gently tannic structure that provides a reassuring hold on the palate in combination with the fine acidity.” (Vinous)

Hugl 2021 Grüner Veltliner, Weinviertel, Austria - Grüner Veltliner is the ultimate summer porch wine. Crisp, concentrated and peppery with citrus, grapefruit, and hints of exotic tropical fruits all in a 1 liter bottle!

Colline del Sole 2018 Aglianico, Irpinia, Campania, Italy - (100% Aglianico) This is the king of red wine grapes in Southern Italy! Aromas of dark fruits oregano, citrus and herbs. Medium bodied and structured with mildly grippy tannins. This is a steak and roasted meat wine perhaps, Osso Bucco.

Podere Il Castellaccio 2018 "Dinostro" Rosso, Tuscany, Italy - "A well-priced and relaxing red, the Podere Il Castellaccio 2018 Sangiovese Dinostro offers a terrific antidote to the global woes we have all been experiencing in 2020. This release of 8,000 bottles shows a delicate ensemble of red cherry, cassis and wild berry aromas with bitter almond and some earthy potting soil. It presents a tranquil personality with a compact mid-weight texture that's perfect for snacking on a sliced baguette and prosciutto..." (WA 12/20)

Domaine les Hautes Roches 2021 Tavel, Rhone Valley, France - A blend of 70% Grenache, 25% Syrah and 5% Carignan Dark pink in color, which is completely correct for a rosé from Tavel - regarded as the authentic home of French rosé. Aromas red fruits: cherry, blackcurrant, blackberry, strawberry as well as some floral and caramel. Ample and fruity on palate, with an appealing crunchiness to the fruit and nice minerality on the finish. A great match with white meats, BBQ meats and charcuterie

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

BEACH AND RIVER SAMPLER PACK continues for August!

Buy our 4 bottle J. Emerson insulated bag (Regularly \$9.99) for \$5.99 (perfect for transporting wine in warm weather!) **THEN, choose 4 wines from our Beach and River Display, & save 10%! And save 10% every time you buy four bottles and use our insulated bag!**

AUGUST SPECIAL OFFER- ☺ Julian Guillot- Clos des Vignes du Maynes

We have supported wines from Clos des Vignes du Maynes for years. A bit of wine history as they are the original natural red burgundy. Farmed organically since 1952, these vineyards have never seen pesticides or herbicides. Biodynamic since 1998 the wines are bottled with no SO2.

☺ **2018 Julien Guillot - Clos des Vignes du Maynes Macon Cruzille Manganite Burgundy, France** - "The 2018 Mâcon-Cruzille Manganite is terrific, soaring from the glass with complex scents of orange rind, peonies, Indian spices, red berries and cherries, complemented by subtle carnal nuances and hints of loamy soil. Medium to full-bodied, satiny and sapid, it's deep and concentrated, with racy acids, exquisitely powdery tannins and a long, penetrating finish. From old selections of Gamay planted in 1953, this is an extraordinary wine that shows what the reds of the Mâconnais are capable of." (WA 249)

Regular price \$69.99 / On Sale in August: \$49.99

☺ **2018 Julien Guillot - Clos des Vignes du Maynes Macon Cruzille Aragonite Burgundy, France**

"Bright and limpid, Guillot's 2018 Mâcon-Cruzille Aragonite wafts from the glass with aromas of orange oil, citrus blossom, musky peach and beeswax. Medium to full-bodied, satiny and seamless, it's pure and precise, with lively acids and an open-knit profile. This has turned out very well." (WA 249)

Regular price \$69.99 / On Sale in August: \$49.99

Buy a Guillot 2 pack (1 each of the above wines) for \$89.99! (Quantities limited)

NEW ARRIVALS –

Imported by KERMIT LYNCH

Here are some wonderful wines imported by the iconic Kermit Lynch that once were readily available and now are allocated. (PS- our allocation of Tempier Bandol Rose is already sold out.)

2021 Domaine Hippolyte Reverdy Sancerre Loire, France – Sancerre is the definition of Sauvignon Blanc and this estate, a family farm making wine since the 1600's, was first imported in the 1980's and became, for many, the introduction to wines from this region. The estate is now run by Hippolyte's granddaughter Julie Guiard. The wine is fresh with citrus, floral notes and wonderful minerality. **\$39.99**

Ⓒ **Jean Foillard**

When Jean Foillard took over his father's domaine in 1980 he, along with vigneronns like Lapierre and Breton, began to eschew synthetic pesticides and herbicides in the vineyard. They moved back to traditional winemaking without chaptalization, filtration and minimal to no added Sulphur dioxide. These organic/natural wines became some of the best examples of the Morgon and the 'Côte du Py' lieu-dit terroir.

Ⓒ **2020 Domaine Jean Foillard Morgon Côte du Py Beaujolais, France-** Medium to fuller bodied, complex and more structured than the Eponym. Expressive with fine grained tannins and good acidity. Serve slightly chilled. **\$49.99**

Ⓒ **2020 Domaine Jean Foillard Morgon Eponym Beaujolais, France** - Sourced from one of the highest parcels in the appellation this is less structured than the Côte du Py with a satiny texture, brighter acid and more minerality. Always good to chill lightly before serving. **\$49.99**

NEW ARRIVALS-

Ⓒ **Azienda Agricola ARIANNA OCCHIPINTI**

The beautiful, organic Sicilian wines of Ariana Occhipinti were once one of Sicily's best kept wine secrets but now, (and a segment on Stanley Tuccis' Searching for Italy helped) these wines are allocated as well.

Ⓒ **2021 Arianna Occhipinti Il Frappato Terre Siciliane IGT Sicily, Italy** – Frappato is all about crushed stone, juicy sour cherries, light tannins and crispy acidity. **\$59.99**

Ⓒ **2021 Arianna Occhipinti SP68 Sicilia Rosso IGT Sicily, Italy** – a blend of 70% Frappato and 30% Nero D'Avola and named after the road near her property, the SP68 has dark fruits and fresh acidity. **\$34.99**

Ⓒ **2019 Arianna Occhipinti 'Siccagno' Nero d'Avola Sicilia IGT Sicily, Italy** - A serious Nero d'Avola which she describes as: “my Nero d'Avola...wild, but also fresh and elegant, with a flavor of red fruits.” Always one of the best examples of this classic Sicilian grape. **\$59.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution,

i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.