

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

Website - www.jemersonfinewine.com / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

AUGUST 2024 NEWSLETTER

© in the newsletter or a green sticker in the store = Organic, Biodynamic, sustainable or "natural".

Thursday, Aug. 8th – 5:30-7:00 pm

ROSÉ REDUX

A selection of a few of our favorite Rosés
only recently arrived.

Discounts on all wines tasted.

Saturday, Aug. 17th - 2:00-5:00 pm

COOL WINE for a HOT SUMMER

A selection of under the radar white wines perfect
for warmer weather.

Discounts on all wines tasted.

WINE TASTING EVERY SATURDAY 2:00pm-5:00pm

'Whatever we feel like opening'

Emerson Wine Club SPECIALS [Prices valid through 8/31/24.]

AUG. '24 USUAL CASE (cs.btl.cost)

*Grand' Arte 2022 Alvarinho, Lisboa, Portugal	\$9.99	\$12.99	\$108	(\$9.00)
*Alain Jaume 2021 Rouge "Haut de Brun", Cotes du Rhone, France	\$11.99	\$15.99	\$132	(\$11.00)
*Avantis Estate 2023 Evia Historia Assyrtiko-Viognier, Greece	\$12.99	\$14.99	\$144	(\$12.00)
© *Pedro Gonzalez Mittebrunn 2021 Prieto Picudo, Castilla y León, Spain	\$12.99	\$14.99	\$144	(\$12.00)
© Domaine des Herbauges 2022 Grolleau Gris, Loire, France	\$13.99	\$16.99	\$156	(\$13.00)
Colline del Sole 2022 Aglianico, Irpinia, Campania, Italy	\$13.99	\$16.99	\$156	(\$13.00)
© Anton Bauer 2022 Grüner Veltliner "Ried Gmirk", Wagram, Austria	\$13.99	\$18.99	\$156	(\$13.00)
Chateau Fayau 2019 Cadillac Cotes de Bordeaux Rouge, France	\$14.99	\$17.99	\$168	(\$14.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the recurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value!* The discounted price for the AUGUST case-of-the-month is \$133.99; (average btl. price: \$11.17!) the regular price would be \$188.99, a savings of more than 29%!

Try our ALL RED or ALL WHITE 8 PACK, (because sometimes 8 is enough)! The ALL RED 8 pack is 2 ea. of the 4 red wines for \$93.99 & the ALL WHITE 8 pack is 2 ea. of the white wines for \$88.99.

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

*Grand' Arte 2022 Alvarinho, Lisboa, Portugal – (100% Alvarinho) “This is warm, ripe Alvarinho that contrasts totally with the variety found in Vinho Verde. It is rounded and full with just the right balance of acidity. Drink the wine from 2024.” (WE 11/23)

*Alain Jaume 2021 Rouge "Haut de Brun," Cotes du Rhone, France - (60% Grenache, 30% Syrah, 10% Cinsault) “Aromas of fresh berries (wild raspberry, blackcurrant, blackberry) to spices. The palate is big and full-flavored, with silky-smooth tannins and aromas of the fruit already mentioned. The finish introduces touches of liquorice and pepper. An everyday Cotes du Rhone with great complexity.” (Winery notes.)

*Avantis Estate 2023 Evia Historia Assyrtiko-Viognier, Greece - (Assyrtiko-Viognier blend) Aromas of white peach, apricot, pear and melon with crispy citrus notes on the palate and a fresh mineral finish.

© *Pedro Gonzalez Mittebrunn 2021 Prieto Picudo, Castilla y León, Spain – (100% Prieto Picudo) “The 2021 has a ...complex bouquet of dark berries, smoked meats, black tea, a lovely array of sweet botanicals, dark soil tones and plenty of upper register smokiness. On the palate the wine is deep, full-bodied, focused and complex, with an excellent core of fruit and soil undertow, firm tannins and lovely balance on the long and very promising finish. This will need a few years in the cellar to soften up its backend tannins, but it is going to be an excellent wine and is a stunning value! 2028-2055+.” (J. Gillman, From the cellar.)

© **Domaine des Herbauges 2022 Grolleau Gris, Loire, France** - (100% Grolleau Gris) This pale skinned mutation of Grolleau Noir, (almost rosé), starts with notes of crunchy red berries and grapefruit plus light spices and hints of pepper. Juicy on the palate finishing crisp and refreshing with a lower ABV (11.5%).
Colline del Sole 2022 Aglianico, Irpinia, Campania, Italy - (100% Aglianico) The “Colline del Sole,” (hills of sunshine) has aromas of black fruits, forest floor, mint and herbs. Medium bodied and structured with a touch of bold tannins on the finish, it is the perfect foil for steak and lamb. In Campania Aglianico is the king of red wine grapes and this age worthy, tasty wine would benefit even more from an hour or so in a decanter.

© **Anton Bauer 2022 Grüner Veltliner "Ried Gmirk", Wagram, Austria-** “The 2022 Grüner Veltliner Gmirk is picked on the border of Feuersbrunn ad Fels on a mix of loam with some loess and fermented in stainless steel. Creaminess and smooth yeast are immediately apparent on the nose. The palate adds white pepper and crushed herb tones on the smooth, cooling soothing savoriness. The finish is bedded on this buffering yeast, always shimmering with spiciness. (Bone-dry)” (Vinous 11/23)

Chateau Fayau 2019 Cadillac Cotes de Bordeaux Rouge, France - (70% Cabernet Sauvignon, 30% Merlot) With aromas of black cherries, lead graphite and herbs this fuller bodied wine finishes with refined tannins. A Bordeaux lovers delight that is ready to drink now. Pair with beef ribs or shepherds (lamb) pie.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

“UNCORKED” WINE EDUCATION AUGUST CLASSES – 2 offerings on Tuesdays and Thursdays!

***Wines of Veneto, Italy with Ellen Simpson-** Aug. 20th- 5:30-7pm & Aug. 22nd @ 5:30-7pm - \$55/person

***Loire Wine Series: The many faces of Chenin-** Aug. 27th-5:30-7pm & Aug. 29th @ 5:30-7pm -\$75/person

**Chat with us for more info! Email wineinfo@jemersonfinewine.com to sign up.*

Sign up for both and save 10%!

AUGUST SPECIAL OFFER- FROM THE CELLAR! – no further discounts!

2003 Leconfield Sparkling Shiraz, Coonawarra, Australia - Leconfield was founded in 1974 by Sydney Hamilton to make classic Cabernet Sauvignon but he also vinted some Shiraz as the wine became the “cool kid wine” of the early 2000’s. This particular Sparkling Shiraz was only made in two vintages at a time when this style of wine was becoming very popular. It has aged remarkably well and retains its creamy texture and fruit with a soft sparkling finish. It reminds one of a rich Lambrusco and would pair well with hot dogs, burgers or pulled pork. Serve well chilled & try a bit of history! **Reg. price \$19.99 / On Sale in Aug.: \$9.99**

AUGUST SPECIAL OFFERS – no further discounts!

Here is an organic Barolo-like Nebbiolo from the extraordinary 2016 vintage eight years out and ready to drink with a short decant. Pair with any grilled beef or lamb. The review is from 2018.

© **2016 Malvira’ Roero DOCG Piedmont, Italy** – “The 2016 Roero is an intense wine with serious depth and equally imposing tannins that call for at least some time in the cellar. Deeply pitched spice notes and bright red berry fruit appear first, followed by hints of iron, leather, smoke and tobacco that develop later. Above everything else, the 2016 is endowed with notable character and complexity. It should be even better than this note suggests in a few years’ time.” (Vinous Galloni 8/18) **Reg. price \$34.99 / On Sale in Aug.: \$26.99**

A delightful organic and biodynamic white Rhone!

© **2018 Domaine Lombard Cotes du Rhone Brezeme Blanc, France-** (Roussanne, Viognier, and Marsanne) “Bright straw color. Mineral-accented aromas of orange zest, yellow apple and honey suckle, along with deeper peach and honey nuances. Dry and brisk on the palate, offering nicely concentrated citrus, orchard fruit and melon flavors and a touch of succulent herbs. Finishes with very good clarity, an echo of Anjou pear and lingering florality.” Vinous 3/20 **Regular price \$31.99 / On Sale in August: \$19.99**

This is a great summer outdoor sipping wine with a cheese and charcuterie board at your side!

© **2022 The Marigny 'Drink This Wine' A Chillable Red-ish Wine, Oregon, USA**– (45% Merlot, 45% Pinot Noir, 10% Gamay Noir) We opened this at our Chillable Reds tasting and now we have an opportunity to offer a great price! This is a low intervention, natural, organic, juicy chillable red blend made by The Marigny in collaboration with food journalist Molly Baz. They source grapes from cooler climate vineyards and utilizes carbonic maceration for a lighter style. According to Molly, this wine tastes like “Strawberry Lemonade, Swedish Fish & Sunshine Drives.” **Regular price \$32.99 / On Sale in August: \$18.99**

NEW ARRIVALS – The iconic Sicilian producer Arianna Occhipinti

2023 Arianna Occhipinti SP68 Sicilia Rosso IGT Sicily, Italy - “The 2023 Rosso SP68 is pretty and perfumed, with a blend of crushed roses and violets accentuating blackberries, white smoke and wet stones. It washes across the palate with a liquid floral concentration and tart wild berry fruits, all guided by a core of brisk acidity. The 2023 leaves the mouth salivating as a tart cranberry crunchiness resonates and hints of blood orange slowly fade.” (Vinous 6/24) **\$36.99 / \$85.99 1.5 liter**

2023 Arianna Occhipinti SP68 Bianco Sicilia IGT Sicily, Italy- “The 2023 Bianco SP68 is distinctly savory, as wild herbs and wet concrete give way to crushed nectarines. This is soothingly round and supple with a spicy tinge of ginger up front, leading to tart orchard fruits and a cascade of salty minerals. The 2023 finishes vividly fresh yet still potent, leaving hints of green melon and lime zest that linger on and on. Allow the Bianco SP68 some time to open in the bottle to express its aromatics properly.” (Vinous 6/24) **\$36.99**

2022 Arianna Occhipinti Il Frappato Terre Siciliane IGT Sicily, Italy - “The 2022 Il Frappato is an understated beauty. Blackberries and currants swirl from the glass, accentuated by hints of incense and rubbed sage. This splashes across the palate, soft textured and pliant, with crisp red and black fruits that flow across a core of tactile minerals and savory spice. A bump of zesty acidity maintains amazing freshness even as a tart wild berry tinge pinches the cheeks through the long and tension-filled finale. I’d rather enjoy the 2022 with a meal than on its own, but I have a feeling that was Arianna’s intention.” (Vinous 6/24) **\$65.99 / \$139.99 1.5 liter**

NEW ARRIVALS

We just got some new Rieslings (a noble grape) and here is a beautiful GG dry one for a hot summer day.
2020 Gessinger Zeltinger Sonnenuhr Riesling Grosses Gewachs Hiffly Trocken, Mosel, Germany- “Hiffly GG, as it is referred to on the central part of the label, comes from un-grafted vines planted in 1895 in this Lieu-Dit forming a rocky sector above the Rothlay part of the vineyard. It offers a rather ripe nose made of poached pear, white melon, and citrusy elements. The wine proves quite light-weighted but packed with flavors on the palate and leaves a clean and direct feel of citrusy fruits, melon, and chalk in the finish.” (Importer notes) Wines marked with the Grosses Gewächs Bernkasteler Ring are the German equivalent of Grand Cru. **\$34.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON’S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the

summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIORNMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.