

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

website - www.jemersonfinewine.com

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and:

NOW OPEN SUNDAY 12noon to 6pm.

FEBRUARY 2025 NEWSLETTER

VIRGINIA UNCORKED – NEW!

A Behind the scenes look at Virginia wineries.



**A Day trip to
GRACE ESTATE Winery**

Sunday, February 23rd @ 10am-6pm \$125

Bus, winery tour & tasting, and more!

Sign up at the front counter!

Thursday, Feb. 27th:

A ticketed Tasting Event with:
Winemaker Susana Esteban



susana esteban

Portuguese wines from Alentejano!

**3 Seatings
\$20/person:**

- 5:00pm
- 6:00pm
- 7:00pm

WINE TASTING EVERY SATURDAY 2:00pm-5:00pm

‘Whatever we feel like opening’

Emerson Wine Club SPECIALS [Prices valid through 2/28/25.]

Feb. '25 USUAL CASE (cs.btl.cost)

*Horgelus 2024 Blanc, Cotes de Gascogne, France	\$10.99	\$12.99	\$120	(\$10.00)
*Tramier 2022 Pinot Noir, France	\$11.99	\$14.99	\$132	(\$11.00)
*Giustini 2023 Fiano "Avoglia," Puglia IGP, Italy	\$12.99	\$15.99	\$144	(\$12.00)
*Giustini 2023 Susumaniello "Avoglia," Puglia IGP, Italy	\$12.99	\$15.99	\$144	(\$12.00)
Bodegas del Medievo 2020 Tinto Crianza, Rioja, Spain	\$12.99	\$19.99	\$144	(\$12.00)
☉ Domaine des Pasquiers 2022 Rouge, Côtes du Rhône, France	\$12.99	\$14.99	\$144	(\$12.00)
Aguila N/V Cremant de Limoux Rosé, Southwest France	\$14.99	\$18.99	\$168	(\$14.00)
Ruttenstock 2023 Gruner Veltliner "Ried Reipersberg," Austria	\$15.99	\$18.99	\$180	(\$15.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an Internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the FEBRUARY case-of-the-month is **\$127.99**; (average btl. price: \$10.63!!) the regular price would be \$192.99, (average btl. price: \$16.08) a savings of almost 34%! We also offer an **ALL RED & an ALL WHITE 8 PACK** because, sometimes, 8 is enough! The **ALL RED 8 pack** is 2 each of the 4 red wines for **\$84.99** and the **ALL WHITE 8 pack** is 2 each of the 3 white wines and 2 of the sparkling rosé for: **\$89.99**.*

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

***Horgelus 2024 Blanc, Cotes de Gascogne, France** - (75% Colombard, 25% Sauvignon Blanc) New World Vibrancy meets old world terrior with citrus, pineapple, grapefruit and gooseberry nuances, generous on the palette with a mouthwatering finish. A delightful wine.

***Tramier 2022 Pinot Noir, France-** (100% Pinot Noir) Tramier is an old school Burgundy producer but this made with grapes sourced from the south of France. It is an easy drinking smooth pinot noir with cherry and baking spice notes finishing with low tannins and medium acidity. A nice little French table wine.

***Giustini 2023 Fiano "Avoglia," Puglia IGP, Italy** - (100% Fiano) Floral notes with lemon, pear and apricots on the nose. It is rich and refreshing finishing with good acidity and a touch of almond zest. Everything you love about Campania Fiano but it's from Puglia.

***Giustini 2023 Susumaniello "Avoglia," Puglia IGP, Italy** - (100% Susumaniello) Susumaniello is a cross between Garganega and Uva Sogra. This chillable red has notes of red berries, cherries and currants; it is fresh and velvety on the palate with a crispy, low tannin finish. Some say it is Puglia's answer to Beaujolais!

Bodegas del Medievo 2020 Tinto Crianza, Rioja, Spain - A blend of Tempranillo, Garnacha, Graciano and Mazuelo aged 12 months in 70% American oak and 30% French oak and 12 months in bottle. Aromas of

plums, ripe black fruits and hints of cloves and vanilla. Fleshy and persistent on the palate with balsamic notes all wrapped in seductive tannins.

Ⓢ **Domaine des Pasquiers 2022 Rouge, Côtes du Rhône, France** (75% Grenache, 25% Syrah) Vinted from organically grown grapes with notes of wild currants, blueberries, garage floor and hints of licorice and black pepper. Medium bodied and fleshy with structured tannins. Perfect with winter stew or grilled meats

Aguila N/V Cremant de Limoux Rosé, Southwest France - (50% Chardonnay, 30% Chenin Blanc, 20% Pinot Noir) Limoux is considered the home of sparkling wine (1531 A.D.) and this rose is one of our favorites. Cranberries and strawberries on the nose; generous on the palate with a touch of creaminess, citrus, berries and toasted bread. The fine bubbles fit with the fresh and smooth finish. Perfect for a Valentines aperitif!

Ruttenstock 2023 Grüner Veltliner "Ried Reipersberg," Weinviertel, Austria - (100% Grüner Veltliner) Old vine Grüner (50+ years) from the Ried Reipersberg vineyard. Green apple, citrus and dried berries on the nose. A fuller bodied Grüner, with persistent minerality on a lively finish. Drinks like Austrian mountain air!

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

UNCORKED WINE SCHOOL – FANTASTIC FEBRUARY Uncorked Classes:

- **DISCOVERING ITALY: Wines of ABRUZZO**

Thursday, February 13th @ 6-7:30pm \$55

Tuesday, February 11th @ 6-7:30pm \$55

- **BIG TROUBLE IN LITTLE IBERIA presents**

The Catalan Conspiracy: The Wild Wines of PENEDES

Thursday, February 20th @ 6-7:30pm \$65

Friday, February 21st @ 6-7:30pm \$65

*Chat with us for more info! Email wineinfo@jemersonfinewine.com with your phone number to sign up.

Save the date! March 23rd 10am-6pm Day trip to King Family Vineyards hosted by Winemaker Matthieu Finot! \$199

FEBRUARY SPECIAL OFFERS – Two classics from Bordeaux and the Rhone! (no further discounts.)

100% Syrah from the smallest appellation in the Rhone, often compared to Hermitage but more accessible!

Ⓢ **2020 Dumien-Serrette Cornas "Patou" Rhone, France** - "Shows great focus and freshness, with a gorgeous stream of blackberry, blueberry and violet supported by a bed of ultrafine tannins and chalky minerals. Offers olive tapenade and wood spice flecks, which add a savory detail to the silky, long palate. Best from 2025 through 2040. 125 cases made, 50 cases imported." Organic but not certified, (WS 4/23)

Regular price: \$69.99, On sale in February: \$41.99

Margaux is an iconic place in Bordeaux history and here is an offer from an outstanding vintage.

2020 Clos Laborie Margaux, Bordeaux, France - A Blend of Cabernet Sauvignon, Cabernet Franc, Malbec, Merlot and Petit Verdot vinted by Chateau Tayac for Maison de Luze. Muted aromas of dark berries and fresh leather. Medium bodied and round with mild acidity and a good balance between the juicy palate and the refined tannins. A very drinkable young Margaux. **Regular price: \$44.99, On sale in Feb.: \$29.99**

FEBRUARY SPECIAL OFFERS (no further discounts.) – We have a **BEAUNE** to pick with you!

We love the history, complexity and variety of terroirs expressed in Burgundy's Côte-d'Or. Here are two: one from literally inside the city of Beaune and one from the softer slopes of Chorey, the next town over.

2017 Benjamin Laroche, 'L'Atelier' Chorey-les-Beaune, Cote de Beaune, France – (100% Pinot Noir) "Chewy and sturdy and full of honest, yeoman-like raspberry fruit with a cherry-sherbet tang on the end.

Spicy and a touch of upholstery webbing and wet concrete, in a good way! The kind of wine I'd like to stick in my backpack and ramble down the canal, to have a picnic with, feet hanging over the side of an old, mossy stone bridge."(Jancis Robinson)

Regular price: \$49.99, On sale in February:

\$29.99 2020 Domaine Cauvard Beaune Clos de la Maladiere Monopole Rouge Cote de Beaune, France -

A 77-hectare clos held in monopoly and the only vineyard within the city limits of Beaune. Madaladiere refers to a former leper colony. Notes of crunchy red fruits and white button mushrooms with soft spicy notes and Burgundy funk. Generous and supple, it finishes with nice acidity and mild tannins. A good representation of the softer side of the Côte-d'Or.

Regular price: \$59.99, On sale in February: \$39.99

BUY A "BEAUNE TO PICK WITH YOU" 2 PACK (1 each of the Chorey and Beaune) for \$59.99

VALENTINE'S DAY SPECIAL OFFERS (no further discounts.)

One of our more popular rosés in a unique square shaped bottle; this is a perfect Valentine's Day accompaniment. Cuvee Rosalie is an homage to the winemaker's Grandma.

2023 Dom. Terre de Mistral Cotes de Provence Sainte-Victoire Cuvee Rosalie Rosé Fr. – A traditional blend of Syrah and Grenache with a touch of Rolle. Notes of peach, apricot and grapefruit with a hint of strawberries. Lighter bodied on the palate with wonderful freshness and a crisp finish. A classic Provençal Rosé.

Regular price: \$19.99, On sale in February: \$14.99

Great prices on a trio of Iconic Napa Valley Cabs perfect for a Valentine's Dinner or a gift! If you want to understand the modern history of wine in America, these producer and these wines are a must have!

2018 Rubicon Estate Inglenook 'Rubicon' Red, Rutherford, Napa Valley, Ca. - (88% Cabernet Sauvignon, 8% Merlot, 3% Cabernet Franc and 1% Petit Verdot) "The 2018 Cabernet Sauvignon Rubicon is a terrific example of the year in the way it marries energy, vibrant fruit and mid-weight structure. All the elements are so nicely balanced. Crushed red berry fruit, mocha, spice, leather, licorice and sweet pipe tobacco abound.

Classy and polished to the core, the 2018 Rubicon is a winner from Inglenook. Readers should expect a decidedly laid back style for the year." (Vinous)

Reg. price: \$279.99, On sale in Feb.: \$199.99

2020 Peter Michael 'Au Paradis' Cabernet Sauvignon, Oakville, Napa Valley, Ca. - "Blended with 3% Merlot and 1% Cabernet Franc, the 2020 Cabernet Sauvignon Au Paradis comes from a vineyard in Oakville near Dalla Valle, around 500-600 feet in elevation. It has a deep ruby-purple color and opens slowly to warm black plums, graphite and grilled peppers with wafts of cedar, chocolate and soy. The full-bodied palate offers plenty of freshness to support its concentrated, ripe fruit. It boasts generous, powdery tannins, alluring floral tones and a long, layered finish. Ripe yet balanced, it's approachable right now. 1,401 cases were made, and it will be released in July of 2023." (WA)

Regular price: \$299.99, On sale in Feb.: \$224.99

2021 Shafer Vineyards One Point Five, Napa Valley, Ca. - "The 2021 Cabernet Sauvignon One Point Five is fabulous. Ample and resonant, the 2021 is captivating right out of the gate. Dark cherry, plum, gravel, incense, licorice and dark spice all meld together. The One Point Five is potent and a bit brooding, but it is done in the more restrained style that is the norm here these days." (Vinous)

Regular price: \$149.99, On sale in Feb.: \$109.99

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree

sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.