

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011




Website - www.jemersonfinewine.com / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

OCTOBER 2023 NEWSLETTER

TIME TO PRE-ORDER 2023 BEAUJOLAIS NOUVEAU and SAVE!!

© in the newsletter or a green sticker in the store = Organic, Biodynamic, sustainable or "natural".

<p>Tues. Oct. 3rd from 5:30-7:00pm Ondine de la Feld of Tenuta di Tavignano</p>  <p>TAVIGNANO</p> <p>Organic wines from Italy's Marche region.</p>	<p>October is Virginia Wine Month! Join us on Wed.10/18 from 5:30-7:00pm As we celebrate with Claude Thibaut Winemaker/Co-Owner of</p>  <p>THIBAUT TJ JANISSON SPARKLING WINE</p>	<p>Saturday, October 28, 2:00 – 5:00pm 5th Annual Worlds Scariest Wines</p>  <p>A selection of unusual grapes, unusual places & unusual colors. But there is nothing to be afraid of...Ha, ha, ha, haaaa.</p>
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WINE TASTING EVERY SATURDAY 2:00pm-6:00pm
'Whatever we feel like opening'

Emerson Wine Club SPECIALS [Prices valid through 10/31/23.]

OCT. '23 USUAL CASE (cs.btl.cost)

*Bodega Reina de Castilla 2021 Blanco, "Isabelina," Rueda, Spain	\$ 9.99	\$11.99	\$108	(\$9.00)
*Cabriz 2020 Colheita Seleccionada Tinto, Dao, Portugal	\$ 9.99	\$11.99	\$108	(\$9.00)
© *Mannucci Droundi 2020 Chianti Colli Arentini, Tuscany, Italy	\$11.99	\$16.99	\$132	(\$11.00)
*Marquis de Pennautier 2020 Chardonnay, Pays d'Oc, Languedoc, France	\$12.99	\$16.99	\$144	(\$12.00)
Remhoogte 2022 Chenin Blanc "First Light," Stellenbosch, South Africa	\$11.99	\$14.99	\$132	(\$11.00)
Ch. Saint Nazaire 2019 St. Chinian Grande Reserve, Languedoc, France	\$11.99	\$14.99	\$132	(\$11.00)
Evolucio 2022 Olaszrizling, Balaton, Hungary	\$12.99	\$14.99	\$144	(\$12.00)
Dom. du Haut Fresne 2022 Coteaux d'Ancenis Gamay Rouge, Loire, Fr.	\$12.99	\$15.99	\$144	(\$12.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the recurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value! The discounted price for the OCTOBER case-of-the-month is \$123.99; (average btl. price: \$10.33!) the regular price would be \$176.99, a savings of almost 30%!

We also offer an ALL RED & an ALL WHITE 8 PACK. The ALL RED 8 pack is 2 each of the 4 red wines for \$82.99 and the ALL WHITE 8 pack is 2 each of the 4 white wines for: \$82.99.

Here is the line-up and as always, there are 2 each of the first four wines (*) and 1 each of the last four wines.

*Bodega Reina de Castilla 2021 Blanco, "Isabelina," Rueda, Spain - (85% Verdejo and 15% Viura).

Aromas of pineapple, white peach and lemon pith. The palate has light peach and mouthwatering subtle stony elements with a zippy, bright finish.

*Cabriz 2020 Colheita Seleccionada Tinto, Dao, Portugal – “Bright and silky, this medium-bodied red features flavors of raspberry tart, blood orange peel and wild sage. Well-spiced, persistent finish. Alfrocheiro Preto, Touriga Nacional and Aragoñez. Drink now. 125,000 cases made, 20,000 cases imported.” (WS 2023)

© *Mannucci Droundi 2020 Chianti Colli Arentini, Tuscany, Italy – (90% Sangiovese and 10% of the rare Barsagliana grape) Organically grown and produced near Arezzo in Tuscany this wine has savory cherry and violet notes with subtle earth elements. Very classically styled with sangiovese acidity and young tannins. Pair with your favorite, classic Italian dishes.

*Marquis de Pennautier 2020 Chardonnay, Pays d'Oc, Languedoc, France- (100% Chardonnay) All domaine-grown fruit produced near Carcassonne. Sea shells and delicate minerality with subtle orchard fruit and delicate herbal impressions. Fresh and well balanced in an elegant and crisper style.

Remhoogte 2022 Chenin Blanc "First Light," Stellenbosch, South Africa- (100% Chenin Blanc) From vines planted in 1987 in a vineyard that sees the first rays of morning sunlight. Lime, apricot and citrus friends mesh with floral notes and hint of fresh celery in this crisp, vibrant, medium-bodied white wine.

Chateau Saint Nazaire 2019 St. Chinian Grande Reserve, Languedoc, France - (40% Mourvedre, 30% Grenache and 30% Syrah) Core of blackberry fruit and hints of red berries with discreet spicy licorice and garrigue underpinings. Full-bodied and rich with good structure and dusty tannins on the finish.

Evolucio 2022 Olaszrizling, Balaton, Hungary- (100% Olaszrizling) Produced just across Lake Balaton from Burgenland, Austria, this crisp dry white wine is made from the Welschriesling grape (which is neither Welsh nor Riesling). Green apples and subtle floral notes coupled with a salinity come to mind in tasting this lovely elegant white wine. If you love Gruner Veltliner, this might be right up your alley!

Domaine du Haut Fresne 2022 Coteaux d'Ancenis Gamay Rouge, Loire, France – (100% Gamay) Unoaked, medium-bodied red with juicy red berried notes and bright acidity. Lovely served with a slight chill.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

TIME TO PRE-ORDER 2023 BEAUJOLAIS NOUVEAU and SAVE!!

*As the harbinger of the vintage, it's a worthy tradition and
the 2023 vintage is "set to be a good one in both quantity and quality!"*

Slightly lower alcohol, ripe fruit flavors, food friendly acidity and mild tannins make this

The PERFECT THANKSGIVING WINE!

Call us at (804) 285-8011 or e-mail us at wineinfo@jemersonfinewine.com to place your order! This year we have, once again, selected a villages level of Nouveau, Domaine Manoir du Carra Beaujolais Villages, (a better quality level than basic Beaujolais) **WE HAVE PRICED THE 2023 VINTAGE AT THE SAME PRICE AS LAST YEAR!**

Regular price is \$15.99. BUT order before 11/14 and the price is: \$13.99 per bottle or save even more and order a case at \$139.99 (\$11.67/btl.) per case (no additional discounts).

The wine is delivered the third Thursday in November (11/16).

It's VIRGINIA WINE MONTH!

*Celebrate with this special offer on Cabernet Franc (Virginia's iconic grape)
from one of our favorite Virginia Wineries!*

2022 Early Mountain Shenandoah Valley Cabernet Franc, Virginia, USA- Crushed raspberry with tellicherry black pepper and earth. Medium-bodied with fresh lifting finish and ripe tannins. This is a straight forward, quaffable example of VA Cabernet Franc with a texture reminiscent of Pinot Noir unencumbered by new oak.

Regular price \$29.99 / On Sale in October: \$22.99

OCTOBER SPECIAL OFFERS – A RHONE 2 PACK from the cellar!

At Emerson's we celebrate place and here are two delicious and interesting wines from the very good 2012 vintage in the Rhone valley an iconic, influential and exceptional grape growing region!

© **2012 La Domaine de Lucie Crozes-Hermitage Aux Racines de Saint-Jaimes , Rhone, France-** (100% Syrah)The cuvée "Aux Racines de Saint-Jaimes" is made from a parcel of 40+ year old organic vines planted by Lucie's grandfather. (In 2017 the name was changed to Domaine les 4 Vents.) It is located next to the family home and takes its name from the hamlet's "lieu dit", Saint-Jaimes. The wine shows strong aromatics of black olive tapenade, spicecake and licorice. Medium bodied with bitter cherry and refined tannins. A classic Rhone Syrah!

Regular price \$37.99

2012 Lucien et Andre Brunel Chateauneuf-du-Pape Les Cailloux Blanc Rhone, France – "In addition to producing top reds, Brunel makes some fantastic whites and his 2012 Chateauneuf du Pape Blanc is outstanding. A blend of 80% Roussanne and 20% Grenache Blanc, it offers up lively, fresh notes of citrus blossom, green apple, and minerality with additional toasty, nutty notes developing with time in the glass. Medium-bodied, supple and with beautiful purity of fruit, it balances its richness and freshness perfectly." (WA 10/30/13)

Regular price \$59.99

Buy the 2 pack for \$49.99! (We are only selling these as "2 packs" and quantity is limited!)

OCTOBER SPECIAL OFFER – Add another iconic Rhone to your two pack!

South facing slopes in the village of Rasteau produce sturdy Grenache based wines elevated to an AOC in 2010.
2016 Xavier Vignon Rasteau, Rhone, France- (70% Grenache, 20% Mourvèdre and 10% Syrah). “Nicely done all around, Xavier Vignon's 2016 Rasteau is full-bodied and slightly warm, but it does deliver complex notes of ground spices, ripe plums and supple tannins. Drink it over the next 5 years.” (WA 10/17)

Regular price \$22.99 / On Sale in October: \$18.99

OCTOBER SPECIAL OFFER – Staff Selection

2020 De Martino Legado Reserva Cabernet Sauvignon Maipo Valley, Chile- *We opened this randomly for a Saturday Tasting and we were ALL impressed by the balance and freshness of this wine. Apparently we were not the only ones:* “I am really impressed by the 2020 Legado Cabernet Sauvignon, which feels fresh and aromatic, with a notable absence of herbal notes. It has a medium-bodied palate with very fine tannins and refreshing acidity. It's spicy and varietal in a subtle way. 58,666 bottles produced. It was bottled in May 2021.” (WA 8/21)

Regular price \$26.99 / On Sale in October: \$17.99

NEW ARRIVALS

In keeping with our Rhone theme, here is a delightful new Roussanne CdR. This is the principle grape in our October CdP Blanc offering and it would be an interesting companion at a tasting.

2021 Château du Trignon Roussanne, Côtes du Rhône, France -“Starts off subdued, with delicate floral, cantaloupe and wet stone notes, building in momentum on the palate. Silky on the round palate, with zesty minerality adding nice depth and a bitter pithy note at the end. Drink now through 2026. 1,000 cases made, 300 cases imported.” (WS 12/22) **\$23.99**

© **2019 Domaine Rolet Pere & Fils L'Etoile Chardonnay, Jura, France** - L'Étoile is the smallest appellation in the Jura, and it is said that the name came from the fact that the village is surrounded by five hills that form the points of a star (étoile in French). Aromas of ripe pears and yellow fruits with a rich mouth feel from barrel fermenting and a touch of hazelnuts on a balanced, creamy but crispy finish. **\$29.99**

A little gem from the rustic appellation (AOC) of Blaye!

2015 Chateau Gigault Cuvée Viva, Blaye, Cotes de Bordeaux, France – “Gigault’s Cuvée Viva is a real overachiever in this vintage. Plump, flavorful and complex- especially in its peer group – the Cuvée Viva is a terrific, budget-friendly Bordeaux. Sweet red cherry, plum, tobacco, dried flowers and licorice add character and nuance throughout. Drink this 100% Merlot over the next handful of years. Tasted two times. (Drinking window 2019-2025)” (WA) **\$22.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON’S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun

to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galloni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.