

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

Website - www.jemersonfinewine.com / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

OCTOBER 2024 NEWSLETTER

TIME TO PRE-ORDER 2024 BEAUJOLAIS NOUVEAU and SAVE!!

© in the newsletter or a green sticker in the store = Organic, Biodynamic, sustainable or "natural".

<p>Fri. Oct. 18th from 5:30-7:00pm Chris Boustrad Winemaker</p>  <p>REMHOOGTE WINE ESTATE</p> <p>Wines from South Africa's Stellenbosch region.</p>	<p>October is Virginia Wine Month! Join us on Sat.10/26 from 2:00-5:00pm As we celebrate with</p> <p>Robbie Corpora Winegrower Crozet, VA</p> 	<p>Saturday, October 12th, 2:00 – 5:00pm 6th Annual World's Scariest Wines</p>  <p>A selection of unusual grapes, unusual places & unusual colors. But there is nothing to be afraid of...Ha, ha, ha, haaaa.</p>
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WINE TASTING EVERY SATURDAY 2:00pm-5:00pm
'Whatever we feel like opening'

Emerson Wine Club SPECIALS [Prices valid through 10/31/24.]

OCT. '24 USUAL CASE (cs.btl.cost)

*La Ronciere 2022 Pinot Noir "Cantoalba," Licanten, Chile	\$9.99	\$11.99	\$108	(\$9.00)
*Val de Salis 2021 Viognier, Pays d'Oc, France	\$10.99	\$12.99	\$120	(\$10.00)
*Dal Maso 2023 Cabernet IGT, Veneto, Italy	\$11.99	\$13.99	\$132	(\$11.00)
*Torrent Bay 2023 Sauvignon Blanc, Nelson, New Zealand	\$12.99	\$15.99	\$144	(\$12.00)
© San Vito 2022 Chianti, Tuscany, Italy	\$12.99	\$15.99	\$144	(\$12.00)
Chateau Meilhan 2022 Rouge, Médoc, Bordeaux, France	\$12.99	\$14.99	\$144	(\$12.00)
© Orsolani 2023 Erbaluce di Caluso "Al Bacio," Piedmont, Italy	\$12.99	\$14.99	\$144	(\$12.00)
Domaine Farmaki 2023 Preknadi White, Naoussa, Greece	\$14.99	\$18.99	\$168	(\$14.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the recurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value! The discounted price for the OCTOBER case-of-the-month is \$126.99; (average btl. price: \$10.58!) the regular price would be \$174.99, a savings of almost 27%!

We also offer an ALL RED & an ALL WHITE 8 PACK because sometimes, EIGHT IS ENOUGH! The ALL RED 8 pack is 2 each of the 4 red wines for \$85.99 and the ALL WHITE 8 pack is 2 each of the 4 white wines for: \$85.99.

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

***La Ronciere 2022 Pinot Noir "Cantoalba," Licanten, Chile** – (100% Pinot Noir) A silky smooth cool climate Pinot Noir that sees 30% used oak for 4 months. Aromas of red and black fruit such as bright cherry, raspberry, currant with violet and subtle forest floor elements. Soft velvety tannins make it easy to drink. A tremendous value.

***Val de Salis 2021 Viognier, Pays d'Oc, France** – (100% Viognier) A finely textured, medium bodied Viognier with notes of white peach, and honeysuckle, finishing with good acidity. Nicely balanced and welcoming, it would be perfect for roasted or fried chicken.

***Dal Maso 2023 Cabernet IGT, Veneto, Italy** - (50% Cabernet Sauvignon, 50% Cabernet Franc) This wine, produced in the Berici Hills DOC zone, is an easy-to-drink wine, with intense scents of red fruit, violets and light spicy notes. The palate is soft, full-bodied with pleasant tannins and is a good everyday red wine.

***Torrent Bay 2023 Sauvignon Blanc, Nelson, New Zealand** - (100% Sauvignon Blanc) Herbal and crisp with notes of green apple and gooseberry. Unmistakably New Zealand Sauvignon Blanc. Light weight and balanced with a wet stone finish.

☉ **San Vito 2022 Chianti, Tuscany, Italy** - (100% Sangiovese) Medium bodied and nicely balanced with aromas of cherries raspberries and currants finishing bright with soft tannins.

Chateau Meilhan 2022 Rouge, Médoc, Bordeaux, France - (47% Cabernet Sauvignon, 50% Merlot, 3% Petit Verdot) Notes of blackcurrant, licorice and roasted herbs with a touch of Coca-Cola. Medium bodied, ripe, with good acidity and ripe young Médoc tannins. A great bargain for a Medoc!

☉ **Orsolani 2023 Erbaluce di Caluso "Al Bacio," Piedmont, Italy** - (100% Erbaluce) The “Al Bacio”, (the kiss [by the sun]) from the northern Piedmont, is a bright and fresh mountain wine with notes of ripe melon and peach finishing with chalky minerality. It complements all types of seafood, from oysters to grilled fish.

Domaine Farmaki 2023 Preknadi White, Naoussa, Greece – (100% Preknadi) Produced from the indigenous Naoussa grape Preknadi, this distinctive and delicious wine has notes of Granny Smith apple peels and floral blossoms with a slight saline touch and crisp, mineral driven finish.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

TIME TO PRE-ORDER 2024 BEAUJOLAIS NOUVEAU and SAVE!!

As the harbinger of the vintage, it's a worthy tradition and the 2024 vintage

“is expected to be fresh, lively, and juicy, with some describing it as a perfect expression of Nouveau!”

Slightly lower alcohol, ripe fruit flavors, food friendly acidity and mild tannins make this

The PERFECT THANKSGIVING WINE!

Call us at (804) 285-8011 or e-mail us at wineinfo@jemersonfinewine.com to place your order!

This year we have, once again, selected a villages level Nouveau,

Domaine Manoir du Carra Beaujolais Villages (a higher quality level than basic Beaujolais).

Against all reason, WE HAVE PRICED THE 2024 VINTAGE AT THE SAME PRICE AS LAST YEAR!

Regular price is \$15.99. BUT order before 11/14 and the price is: \$13.99 per bottle or save even more and order a case at \$139.99 (\$11.67/btl.) per case (no additional discounts).

The wine is delivered the third Thursday in November (11/21).

“UNCORKED” WINE SCHOOL - OCTOBER CLASSES

***Tasting like a Somm** with Level 3 Advanced Sommelier Sam Stronach – Oct.7 or Oct. 28- 5:30-7pm
\$55/person

***Bordeaux w/ Aymeric D’Alton** - OCT. 15th or 17th - 5:30-7pm - \$125/person
Part 1: Médoc & Haut Médoc– 8 wines plus a meal of cassoulet from award winning chef Guy Reuge

***The Wines of Chianti** - OCT. 29th or 30th - 5:30-7pm - \$75/person
The 5th class in Discovering Italy. Enjoy 8 wines, cheese plates and cuisine from Chef Guy Reuge

***Chat with us for more info! Email wineinfo@jemersonfinewine.com with your phone number to sign up.**

Sign up for any two classes and save 10%!

It’s VIRGINIA WINE MONTH! –Special offer! (limit 2 per customer)

Celebrate with this special offer on a Cabernet Franc/Petit Manseng blend from the inimitable Ben Jordan!

2020 Lightwell Survey 'Dos Idiots' Virginia, USA - “A blend of 52% Cabernet Franc and 48% Petit Manseng. We’re immediately intrigued by the color in the glass. Almost like older Nebbiolo, lighter with rusty undertones. Oddly enough that sort of translates to the nose which was very subtle and savory. All that went out the window when tasted. This is certainly Sebastian’s favorite red of the year. The complexity is what gets him. The palate is elegant and rich with ashy tannins that know just when to let go. The fruits (ripe strawberry, plum) are cooked with baking spice and pipe tobacco. 211 cases produced.” Winery notes.

Regular price \$29.99 / On Sale in October: \$24.99

OCTOBER SPECIAL OFFERS!

Cabernet Franc is the perfect red wine transition from summer to fall!

🕒 **2021 Domaine du Facteur 'La Petite Musette' Rouge Vin de France** - (100% Cabernet franc) – This clean organic wine is a light to medium bodied gem. Fresh and herbaceous with notes of dried fruits, green and black peppers it has all of the quaffable characteristics of classic Loire Valley Cabernet Franc. If you like this, also try their delicious Chenin Blanc!

Regular price \$24.99 / On Sale in October: \$16.99

What? You don't drink much wine from Sicily? Well here is your easy introduction to Sicilian red wine!

🕒 **2018 Bonavita Faro Sicily, Italy** – (An organic blend of Nerello Mascalese, Nerello Cappuccio and Nocera.) “The 2018 Faro takes its time opening in the glass, dark and dusty in character, with smoldering ashen stones and dried herbs slowly settling into steeped plums and mint. It's silky, sleek and racy in feel, with pure red and blue fruit carried across a streak of zesty acidity. This finishes tannic, as a young Faro should, yet it is rounder than expected. The 2018 leaves hints of black raspberry and citrus to mingle. This may not have the depth and complexity of the best vintage, but it will provide an earlier drinking window and plenty of pleasure over the medium term.” (Vinous)

Regular price \$49.99 / On Sale in October: \$29.99

It was a bit tight when coravined for review, but later, when opened with dinner, this Sancerre was a gobsmacker!

🕒 **2022 Yves Martin Sancerre “Chavignol” Blanc Loire, France** - *Chavignol, a commune in the Sancerre appellation, is home to the most famous vineyards in the area and is renowned for the intense minerality and long aging potential of its chalky terres blanches soil. These are white wines that benefit from a brief decant.* Young and tight at first, the wine opens to revel lovely lemon, quince and flinty notes with a touch of salinity on a zesty, minerally finish perfect with your fresh oysters! **Regular price \$36.99 / On Sale in October: \$22.99**

OCTOBER SPECIAL OFFER – Staff Selection from the cellar!

We opened a sample to review and Ellen was immediately intrigued & taken by this intriguing Catalan value. **2014 Vins del Massis 'Massis' Blanco Catalonia, Spain** – (50/50 blend of Garnacha Blanca and Xarello) This 2014 white from Catalunya is showing its age, but in a good way! With the deep golden color of an aged Saviennieres, the Massis has hints of a dry sherry, along with notes of salted almonds, dried tart apricots, and delicate chamomile. A perfect pairing with black bean nachos or blue cheese stuffed olives.

Regular price \$21.99 / On Sale in October: \$9.99

NEW ARRIVALS

🕒 **2020 Chateau Lauduc Le Bablier Bordeaux Superieur, France** – (82% Merlot, 15% Cabernet Sauvignon and 3% Cabernet Franc) An organic gem from the Entre-Deux-Mers and aged for twelve months in an equal mix of stainless steel and oak barrels. Everybody agrees this classic Bordeaux has juicy blackberry and plum notes finishing with lush, supple tannins. \$18.99

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the

summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty then others. For example, Antonio Galloni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIORNMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.