

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011 www.jemersonfinewine.com

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues- Sat.: 9:00am to 8:00pm and **Sunday 12noon to 6pm.**

© in the newsletter or a green sticker in the store= Organic, Biodynamic, sustainable or "natural".

SEPTEMBER 2021 NEWSLETTER

We are resuming in Store Tastings!

SEPTEMBER "From the Cellar" SPECIAL OFFER TASTING

THURSDAY, SEPTEMBER 9th, 5:30 to 7:30

We will open the 4 Special offer wines from September.

A chance to try before you buy

WINE TASTING EVERY SATURDAY 2:00pm-6:00pm

"Whatever we feel like opening"

Emerson Wine Club SPECIALS [Prices valid through 9/30/21]

Sept. '21 USUAL CASE (cs.btl.cost)

*Di Lenardo 2020 "TOH" Friulano, Friuli, Italy	\$10.99	\$14.99	\$120	(\$10.00)
*Domaine de la Chesneraie 2020 Touraine Sauvignon Blanc, Loire, Fr.	\$10.99	\$13.99	\$120	(\$10.00)
*Poppiano 2019 Chianti "Le Terre", Tuscany, Italy	\$10.99	\$13.99	\$120	(\$10.00)
*Domaine de la Bastide 2019 Rouge, Cotes du Rhone, France	\$10.99	\$13.99	\$120	(\$10.00)
Herdade do Esporao 2019 Branco "Monte Velho," Alentejo, Portugal	\$10.99	\$12.99	\$120	(\$10.00)
Vina Zorzal 2019 Tempranillo, Navarra, Spain	\$10.99	\$12.99	\$120	(\$10.00)
Jeremie Huchet 2020 Val de Loire Rouge, "Chapeau Melon," Loire, Fr.	\$10.99	\$12.99	\$120	(\$10.00)
De Wetshof 2021 Chardonnay "Limestone Hill", Robertson, S. Africa	\$14.99	\$19.99	\$165	(\$14.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join an internet wine club with their mystery wines and made up labels – Our case is infinitely more interesting and a better value! The discounted price for the SEPTEMBER case-of-the-month is **\$115.99**; (average bottle price: \$9.67!!) the regular price would be \$172.99, a savings of almost 33%!*

THIS MONTH WE WILL OFFER AN ALL RED and an ALL WHITE CASE. The ALL RED case is 3 each of the 4 red wines for \$115.99 (same price as the mixed case!) or the ALL WHITE case which is 3 each of the 4 white wines for: \$119.99

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

***Di Lenardo 2020 "TOH" Friulano, Friuli, Italy** - The grape is tocai friulano. BUT since 2007 the name Tokai is only allowed for Hungarian Tokaji wines. Italian winemakers from Friuli can use only friulano and Massimo named his friulano "TOH" as an expression of his frustration over the change. Ripe pears and citrus with hints of herbs and almonds, this is not a fruity wine. Medium bodied and delicate on the palate; it finishes round with mild acidity that is in perfect balance.

***Domaine de la Chesneraie 2020 Touraine Sauvignon Blanc, Loire, France** - 100% Sauvignon Blanc from clay and flint soils. Downriver from Sancerre the wines of Touraine are a bit more delicate and can show slightly more citrus fruit. This wine has a mineral edge and is even a bit salty. It's balanced and finishes with good acid. Great with oysters, fish and roasted chicken.

***Poppiano 2019 Chianti "Le Terre", Tuscany, Italy** - (Sangiovese 85%, Canaiolo and Colorino 15%) A young, fresh old school Chianti done completely in stainless steel. Herbs, cellar floor and muted fruit aromas. This medium bodied wine finishes with Sangiovese acid but milder tannins. Drink with pasta and red sauce.

© ***Domaine de la Bastide 2019 Rouge, Cotes du Rhone, France**- Organically grown (they are in the process of being certified) blend of 40% Grenache, 25% Syrah, 20% Carignan, and 15% Mourvedre from 25 year old vines, fermented and aged in stainless steel tanks. Juicy with aromas of black fruits and notes of Provençal garrigue. A touch of spice with good concentrations, integrated acidity and mild tannins.

Herdade do Esporao 2019 Branco "Monte Velho," Alentejo, Portugal - From the local grape varieties in southern Portugal; 40% Antão Vaz, 40% Roupeiro and 20% Perrum. Aromas of ripe, white stone fruits and crisp apples. It's medium bodied and lively with a nice texture and a balanced clean finish.

© **Vina Zorzal 2019 Tempranillo, Navarra, Spain** - 100% Tempranillo from 30 year old vines in Corella. Clove, black fruit followed by cherry and ripe fruit aromas. Full bodied with some structure and a long finish. Perfect with stews and roasted meats.

© **Jeremie Huchet 2020 Val de Loire Rouge, "Chapeau Melon," Loire, France** – This is usually a Pinot/Gamay blend BUT this vintage is 100% Gamay. A savory, linear Loire Valley Gamay with good fruit expressions of sour cherries and a hint of pepper. The finish is perfectly balanced ending with mild tannins.

De Wetshof 2021 Chardonnay "Limestone Hill," Robertson, South Africa- Raised in stainless steel with a few months on the lees, this is a juicy medium bodied wine with aromas of apricots, stone fruit and freshly cut celery. It elegant and tangy with hints of spice on a minerally finish.

USE YOUR 6 BOTTLE WINE BAGS FROM OTHER STORES AND SAVE 10% (on six bottles).

We want to remind our customers to use wine bags that other stores continue to push on you. Remember, they are made from oil and you must use each of those bags 9 times before it equals one paper bag!

SEPTEMBER "From the Cellar" SPECIAL OFFER: Screwcap vs Cork

When Australia began to put ALL wine under screwcap there was much concern about the age worthiness of the wines. Here is an opportunity to try 2 Syrah's (Shiraz), over 15 years old, one under screwcap from Australia and one under cork from France!

THE 2004 Australia Shiraz / 2006 Rhone Syrah Two Pack: \$28.99 (limit 2 per customer)

2006 Mas de Guiot "Numa" Costieres de Nimes, Rhone, France- *This large, 240-acre estate in the Costieres de Nimes turns out a bevy of value-priced wines that offer loads of personality and fruit. They are ideal choices for consumers seeking good value. This one has aged remarkably well.* "The 100% Syrah cuvee, the 2006 Vin de Pays du Gard Numa is aged in 80% new oak casks and it offers pain grille and toast elements along with plenty of black currant, earth, and underbrush notes. Deep, rich, and loaded with fruit, it will provide pleasure over the next 3-4 years." (WA 181) **Reg. price \$15.99 / On Sale in September: \$13.99**

2004 Hentley Farm Shiraz, Barossa Valley, Australia. - *Hentley Farm was established in 1997 by Keith and Alison Hentschke, who had a single vision to craft exceptional single estate wines from the Barossa Valley.* "Revealing a cooler climate style, the 2004 Shiraz reveals abundant richness, but more nuances as well as a more streamlined character, which Europhiles will find more palatable than the bigger-than-life 2003. The 2004 should drink well young, yet age nicely for 10-12 years. This red is a concentrated, full-throttle effort representing a classic example of Barossa winemaking, and, *like so many Australian and New Zealand wines, it is finished with a screw cap.*" (WA 161) **Reg. price \$24.99 / On Sale in September: \$21.99**

SEPTEMBER "From the Cellar" SPECIAL OFFER (no further discounts) – Quantities ARE limited!

Interesting bottle conditioned wines at prices too good to pass up!

2007 Domaine Sainte-Eugenie Corbieres, France – From Corbieres, one of the largest appellations in the Languedoc-Roussillon stretching from the Mediterranean to the walled city of Carcassonne. The blend is Carignan, Grenache and Syrah in almost equal parts. Muted earthy notes with herbs and a touch of sundried tomatoes. It still retains some acid & structure, finishing with refined tannins. **Reg. \$10.99 / Sale in Sept.: \$8.99**

2003 Cupertinum Cantina Sociale Cooperativa di Copertino DOC Rosso Riserva, Apulia, Italy (95% Negroamaro 5% Malvasia) From a co-op founded in 1935 by thirty six farmers located in the bottom of the Italian heel in Puglia. Tertiary aromas of herbs and anise with stewed fruits finishing with notable but relaxed tannins. Balanced and still lively. **Reg. price \$15.99 / On Sale in Sept.: \$11.99**

NEW ARRIVAL & Peter's staff pick of the month

Grifalco della Lucania 2016 "Damaschito" Aglianico del Vulture Basilicata, Italy - Aglianico is arguably the most acclaimed red grape of southern Italy. While the most famous examples come out of the Taurasi appellation in Campania, the high elevation vineyards of Monte Vulture in Basilicata can provide versions that can outshine those of their more northerly counterparts. In 2010, the Superiore designation for Aglianico del Vulture received the highest, DOCG status and remains the only DOCG level wine in the

region. The Damaschito wine comes from sixty to eighty year old vines planted in red volcanic sandy soils with a southeastern exposure nearly 2,000 feet above sea level. The certified-organic grapes are harvested in mid- October and thereafter are vinified and aged in barrel for more than two years followed by one year in bottle. Elegant rather than rustic, this fuller-bodied wine offers a complex mesh of aromas including creosote, cherry preserves, cigar tobacco and wintry spices. **Limited quantities available at \$39.99 per bottle.**

After trying a bottle of this over a recent weekend evening, I bought an additional couple of bottles for my son Milo's 21st birthday which will be in 2037.

NEW ARRIVALS- DARD & RIBO

We just received our ridiculously tiny allocation of wines from Dard & Ribo, legends of natural wine and part of the first generation of dedicated sans-souffre winemakers in the early 90's. We have enjoyed these wines immensely over the years but, as they have been 'discovered', there is less and less available. René-Jean Dard and François Ribo started their estate in 1984 in a back street of Tain-l'Hermitage and began making clean, elegant wines without added Sulphur & with minimal extraction that could be enjoyed without aging. No trendy cartoon labels, just approachable, delicious wine from well-known Rhone AOC's.

2019 Rene-Jean Dard & Francois Ribo Crozes-Hermitage Blanc, Rhone, France- A blend of Marsanne and Roussanne. **\$69.99**

2019 Rene-Jean Dard & Francois Ribo Saint-Joseph Rhone, France – 100% Syrah \$79.99

NEW ARRIVALS- Castello dei Rampolla- Our favorite Serious Chianti & Super Tuscan

2018 Castello dei Rampolla Chianti Classico DOCG Tuscany, Italy – “The 2018 Chianti Classico is fabulous. Deep, rich and super-expressive, the 2018 captures the essence of the house style, with a dollop of Cabernet Sauvignon that adds both complexity and structural intensity. Black cherry, plum, licorice, lavender and dried herbs are kicked up a few notches. This is an especially rich style for the year, but it works so well.” (Vinous, Antonio Galloni 9/20) **\$39.99**

2015 Castello dei Rampolla Sammarco Toscana IGT, Tuscany, Italy - “The 2015 Sammarco is a wine of exquisite and total finesse. Understated and nuanced, as few wines are in 2015, Sammarco is sublime. Wild flowers, cedar, spice, leather and mint give the 2015 striking aromatic dimension. On the palate, the 2015 is subtle and classy. In 2015, the Merlot crop was a bit higher than normal as newer plantings entered production, and that is reflected in the blend here as well. Because of that, the 2015 is an unusually open, forthcoming Sammarco. In fact, I can't remember tasting a young Sammarco with this much early appeal. I can't wait to see how it ages. The 2015 is 65% Cabernet Sauvignon, 30% Merlot, and 5% Sangiovese, with the Cabernet and Merlot aged in concrete and tonneaux, and the Sangiovese exclusively in cask.” (Vinous, Antonio Galloni 9/20) **\$79.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree

sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewer's notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, Vinous and BH, and thus those are primary review sources. We will also occasionally use reviews from Decanter (the premier UK wine journal). Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – **THE WORST POSSIBLE LIGHTING CONDITION** due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.