

J. Emerson, Inc.

FINE WINES & CHEESE

5716 Grove Avenue • Richmond, VA. 23226 • (804) 285-8011

Website - www.jemersonfinewine.com / Facebook: <http://bit.ly/br4kEz>

STORE HOURS: Mon. 10:00 am to 8:00pm, Tues through Sat.: 9:00am to 8:00pm and Sun. noon-6pm

SEPTEMBER 2024 NEWSLETTER

© in the newsletter or a green sticker in the store = Organic, Biodynamic, sustainable or "natural".

Rhône tasting



With Importer David Milligan

Wed. Sept. 11th from 5:30-7:00pm.

Discounts on all wines tasted.

Tuesday, Sept 24th 6:00-7:30 pm

Uccelliera

Angela Biagiotti

Uccelliera/Voliero

VOLIERO

Wines from Montalcino

Discounts on all wines tasted.

WINE TASTING EVERY SATURDAY 2:00pm-5:00pm

'Whatever we feel like opening'

Emerson Wine Club SPECIALS [Prices valid through 9/30/24.]

SEPT. '24 USUAL CASE (cs.btl.cost)

*Dom. de la Salette 2023 Blanc "L'Essentiel", Cotes de Gascogne, France	\$8.99	\$11.99	\$96	(\$8.00)
*Rosso di Morgante 2020 Nero d'Avola, Sicily, Italy	\$9.99	\$18.99	\$108	(\$9.00)
*Franschhoek Cellar 2023 Chardonnay, Western Cape, South Africa	\$11.99	\$14.99	\$132	(\$11.00)
© * Boucabeille 2021 "Les Terrasses" Rouge, Cotes du Roussillon, Fr.	\$14.99	\$16.99	\$168	(\$14.00)
Herdade Grande 2022 Branco, Vinho Regional Alentejano, Portugal	\$10.99	\$14.99	\$120	(\$10.00)
© Alain de la Treille 2023 Vouvray "Les Folies," Loire Valley, France	\$12.99	\$16.99	\$144	(\$12.00)
Dom. Brazilier 2022 "Margot" Rouge, Coteaux du Vendomois, Loire, Fr.	\$14.99	\$16.99	\$168	(\$14.00)
© Esporao Murcas 2021 "Assobio" Tinto, Douro, Portugal	\$14.99	\$16.99	\$168	(\$14.00)

A NOTE ABOUT OUR CASE OF THE MONTH: - *Our case of the month is an excellent way to get real value for your wine dollar and drink wines from around the world, carefully selected by J. Emerson staff. No need to join the recurring nightmare of a subscription wine club. Our case is infinitely more interesting and a better value!* The discounted price for the SEPTEMBER case-of-the-month is \$124.99; (average btl. price: \$10.42!) the regular price would be \$191.99, a savings of more than 33%!

Try our ALL RED or ALL WHITE 8 PACK, (because sometimes 8 is enough)! The ALL RED 8 pack is 2 ea. of the 4 red wines for \$93.99 & the ALL WHITE 8 pack is 2 ea. of the white wines for \$77.99.

Here is the line-up and as always, there are 2 each of the first four wines () and 1 each of the last four wines.*

***Domaine de la Salette 2023 Blanc "L'Essentiel," Cotes de Gascogne, France** - (80% Colombard, 10% Ugni Blanc and 10% Gros Manseng) Fresh, clean and lively with intense exotic fruit aromas. Crisp and zesty in the mouth, it offers delicate flavors of citrus fruit and grapefruit with a long lingering finish.

***Rosso di Morgante 2020 Nero d'Avola, Sicily, Italy** - (100% Nero d'Avola) "A medium-bodied, chewy red, with baked black raspberry and grilled black plum fruit laced with generous fragrant herbs and spices. Creamy and well-balanced, with a tarry mineral streak driving the finish." (WS 9/23)

***Franschhoek Cellar 2023 Chardonnay, Western Cape, South Africa** - (100% Chardonnay) A lovely crisp, unoaked Chardonnay with notes of dried pineapple, melon and apples with an intensity on both the nose and palate. Fresh and lively on the finish this is a gracious and engaging wine even without oak.

© ***Regis Boucabeille 2021 "Les Terrasses" Rouge, Cotes du Roussillon, France** - (50% Granache Noir, 30% Syrah, 20% Carignan) This full-bodied Mediterranean red wine offers plenty of dark prune and berry notes along with spice and finishes with dusty tannins. A great choice with barbecue or Middle Eastern food.

Herdade Grande 2022 Branco, Vinho Regional Alentejano, Portugal - (20% Antão Vaz, 20% Viosinho, 30% Roupeiro, 30% Verdelho) Dry full-bodied white wine with tropical fruits, floral impressions along with a

hint of green olive, creamy texture. Balanced acidity, good structure and unctuousness, with a fine and persistent finish.

Alain de la Treille 2023 Vouvray "Les Folies," Loire Valley, France - (100% Chenin Blanc) Elegant and fresh with upfront impressions of pears and apples along with hints of ginger and nasturtium and it is all wrapped in a medium-bodied, round, nicely textured, delicious style. A perfect wine for spicy cuisine.

⑥ **Domaine Brazilier 2022 "Margot" Rouge, Coteaux du Vendomois, Loire Valley, France** - (100% Pineau d'Aunis) Made purely from the local Pineau d'Aunis grape, this pale-colored, medium-bodied dry red offers upfront notes of ume plums, dried cherries and freshly ground green peppercorns. Mid-palate fruit gives way to structured persistent tannins with notes of iron on a peppery finish.

⑥ **Esporao Murcas 2021 "Assobio" Tinto, Douro, Portugal** - (Blend of touriga nacional, touriga franca, and tinta roriz) Medium bodied with aromas of raspberry and cherry fruits with a touch of anise and white pepper finishing with polished, refined tannins. Peter was at the estate and watched the grapes for this wine go from the harvest bins into the destemmer prior to fermentation!

USE YOUR 6 BOTTLE WINE BAGS FM OTHER STORES AND SAVE 10% (on six bottles)

We want to remind our customers to use wine bags that other stores continue to push on you. Remember they are made from oil and you must use each of those bags 9 times before it equals one paper bag.

"UNCORKED" WINE EDUCATION SEPTEMBER CLASSES

2 offerings on Tuesdays and Thursdays!

*Loire Series: Chinon & Bourgueil: Knowing Cabernet Franc- Sept. 17th or 19th - 5:30-7pm -\$75/person

*The Red Wines of VENETO with Ellen Simpson- Sept. 24th or 26th - 5:30-7pm - \$55/person

And in Early October: The Somm Series:

*Tasting like a Somm with level 3 Advanced Sommelier Sam Stronach – Oct.7- 5:30-7pm - \$55/person

**Chat with us for more info! Email wineinfo@jemersonfinewine.com to sign up.*

Sign up for both and save 10%!

SEPTEMBER SPECIAL OFFER- FROM THE CELLAR! – No further discounts / Quantities are limited!

2011 Mas de Guiot Grenache – Syrah IGP Gard, France - It seems that the Mas de Guiot line (name used for their vin de pays offerings) is no longer made by Chateau Guiot in the Costieres de Nimes. Here is a review from Robert Parker in 2012: "The 2011 Mas de Guiot Syrah-Grenache (60% Syrah and 40% Grenache, aged completely in tank) is a sleeper of the vintage. Beautiful strawberry and cherry fruit with hints of plum, sandy/loamy soil notes and some subtle Provencal herbs are present in this richly fruity, consumer-friendly and accessible style of wine, which begs for consumption over the next several years." So how is it tasting today? Thanks to the screwcap enclosure it has aged very nicely with black olive and herb notes on a savory umami finish. There is still a touch of youthful tannins and good acidity. **Reg. price \$12.99 / On Sale in Sept: \$7.99**

⑥ **2011 Old World Winery 1929 Block Carignane Dry Creek Valley, USA** – (80% Carignane, 20% Zinfandel) – A project of Derek Trowbridge, Old World winery specializes in dry farmed organic wines and this Carignane is from vineyard blocks in Sonoma's Dry Creek Valley planted in 1929. Tobacco, pepper and herbs with hints of red and black fruit, finishing with very refined tannins but a surprising amount of puckering acidity. Carignane (Carginan in France) is a late ripening, thick skinned dark grape that brings color and structure to Rhone blends. It is utterly fascinating to try this natural California grown version with 13 years of bottle age! Pair with burgers or lamb! **Regular price \$25.99 / On Sale in September: \$17.99**

2013 Pali Wine Co. Charm Acres Chardonnay Sonoma Coast, USA – We have always enjoyed the Pali wines since their founding in 2005. Pali's focus is Chardonnay and Pinot Noir mostly from the Sta. Rita Hills area but the Charm Acres wines focuses on their connection to vineyards in the southeastern Sonoma Coast. The intent was to make a crispy, more Chablis like interpretation and the 2013 retains some of that zest,

thanks to the Stelvin (screwcap) enclosure. There are some white peach and orange peel notes and the wine remains smooth and balanced with a very fresh finish. Try with Salmon and a creamy pesto sauce.

Regular price \$25.99 / On Sale in September: \$14.99

SEPTEMBER SPECIAL OFFER- WHITE BURGUNDY– no further discounts!

© **2017 Lucien & Fanny Rocault Bourgogne Hautes Cotes de Beaune Blanc** - We love White Burgundy and are always on the lookout for something wonderful and affordable. For 18 generations, the Rocault family has vinified vineyards from south of the Côte de Beaune passing through Pommard, Saint-Romain & Saint-Aubin and they converted to organic farming and minimal intervention in 2009. The 2017 opens with aromas of stone fruits with a touch of vanilla and is rich and balanced on the palate with a nice clean finish. Here is your perfect pairing for Lobster tail or seared Scallops! **Reg. price \$51.99 / On Sale in Sept.: \$39.99**

NEW ARRIVALS- PIEDMONT

With cooler weather on the Horizon we have new selections of Nebbiolo!

2020 Indigenous Nebbiolo D'Alba DOC, Piedmont, Italy– This 100% Nebbiolo from Giorgio Rivetti of La Spinetta is fermented in stainless steel and aged 12 months in medium-toasted used French oak. Notes of ripe cherries, black currant and rose petal finishing with polished tannins. An affordable, drinkable southern Piedmont Nebbiolo. **\$21.99**

© **2022 Sottimano Langhe Nebbiolo Piedmont, Italy** -“The 2022 Langhe Nebbiolo is Barbaresco in all but name Barbaresco because of its slightly earlier release. Crushed flowers, spice, tobacco, cedar and bright Nebbiolo acids are nicely delineated. In 2022, the Langhe Nebbiolo has a bit more mid-palate richness than in most years, but that is not a bad thing for a wine meant to be enjoyed over the near and medium term.” (Vinous, Galloni 9/23) **\$32.99**

The cooler climate of the Northern Piedmont produces some extremely elegant Nebbiolo!

2018 Vignaioli Boniperti 'Barton' Fara, Piedmont, Italy – (70% Nebbiolo and 30% Vespolina) Fara is the southernmost DOC in the Alto Piemonte and it is not uncommon to blend some Vespolina with the required Nebbiolo. With cherry, blackberry, cassis and savory spice notes it is medium bodied and lighter in color. Fresh with nice acidity and very refined but still Nebbiolo-like tannins. In some way it reminds one of an aged Piedmont wine (color notwithstanding) but this is a Nebbiolo you can enjoy NOW! **\$39.99**

2018 Paride Iaretti Gattinara, Vigna Valferana DOCG Piedmont, Italy – (100% Nebbiolo) From a Cru vineyard with a unique volcanic soil mixed with iron crystals. There are notes of red currants, Morello cherries, dried herbs and balsamic nuances. Elegant, but young, with good acidity and structured tannins. Easier on the palate than young Barolo, but a wine that should be decanted to reveal its best self. **\$69.99**

The GREEN Spot

As you shop in the store you may see some wines displaying a green price sticker. This is our way of letting you know that the wine is organic, biodynamic, sustainable or natural. This is an ongoing process as we research each and every wine in the shop. Verbiage on the bottle may tell you more or you may ask us for further clarification. We are organized by place, not attribute, but as the wine world has made a healthy move toward better farming practices we needed to find a quick way to identify organic, biodynamic, sustainable and natural wines.

EMERSON'S DELIVERS!

Consult with us on wines for your party or event and we will deliver directly to your home or office. Our regular deliveries will be made on Friday afternoons. There is no minimum order but there will be a delivery charge of \$10. Our regular service areas are zip codes 23226, 23229 and 23221

RETURN POLICY

J. Emerson, Inc. guarantees that each bottle of wine we sell is in good condition. If you purchase a bad bottle of wine from us, please bring the bottle (with wine) back promptly. We will taste the wine with you to try and ascertain what has gone wrong and we will replace the bad bottle with a good bottle of the same wine. We are

not responsible for any damage that occurs after the wine has left the store. This is especially true in the summer. PLEASE do not leave your wine in your car or trunk. It takes less than two hours in 80-90 degree sun to “pop” a cork. We will NOT accept any returns of warm or hot bottles. Returns should come back to us at about the same temperature as our store.

OUR PROTOCOL FOR USING WINE REVIEWS

Throughout our newsletter you will find profiles of wine tastes and flavors written by professional wine reviewers. We use these reviews, when they align with our own tasting notes, because, frankly, these reviewers use descriptors and adjectives that are more interesting and often more on point than what we would write. When we use a reviewers notes we will always use quotes and we will always show attribution, i.e.: WA – Wine Advocate, WS- Wine Spectator, BH – Burghound and Vinous for...Vinous. Three of these review sources are reader subscription only and carry no advertising and they are: WA, WS and BH, and thus those are primary review sources. Each review source also has reviewers that are better in some specialty than others. For example, Antonio Galoni has a wonderful sense of Italian wines and Allen Meadows of Burghound is a definitive source for the wines of Burgundy. The other key is that these reviews need to align with our tasting notes and if there is a huge discrepancy we will defer to our notes, which may be less interesting in terms of descriptors, but more in harmony with the wine profile. Our tasting notes would be any review without quotation marks.

OUR WINE ENVIRONMENT

If you shop here you already know that we take the condition of the wine environment in the store very seriously. Wines are on their side, we monitor humidity and the temperature on the main floor never rises about 63 degrees. (In the winter we strive for 60.) We use no fluorescent lighting in the wine areas – THE WORST POSSIBLE LIGHTING CONDITION due to the high UV content. Instead we have been using indirect incandescent lighting. Now we are in the process of converting our lighting to LED, a source that produces NO UV light rays! Does your wine retailer care enough to take these quality control steps? Ask questions next time you are in a big box retailer.